#### DOCUMENT RESUME

ED 237 241

PS 013 998

AUTHOR

Downs, A. Chris; Reagan, Mary A.

TITLE

Recognition, Development and Correlates of

Self-Defined Physical Attractiveness among Young

Children.

PUB DATE

Apr 83 NOTE

13p.; Paper presented at the Annual Meeting of the

Western Psychological Association (San Francisco, CA,

April 6-10, 1983).

PUB TYPE

Reports - Research/Technical (143) ---

Speeches/Conference Papers (150)

EDRS PRICE **DESCRIPTORS**  ·MF01/PC01 Plus Postage.

Age Differences; Observation; Parents; Peer

Evaluation; \*Physical Characteristics; \*Preschool Children; Preschool Education; Preschool Teachers; Questionnaires; \*Self Concept; Sex Differences;

\*Socialization; \*Student Behavior; Student

Evaluation

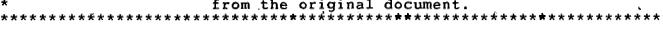
IDENTIFIERS

\*Physical Attractiveness; \*Self Definition

#### ABSTRACT

A study was conducted to investigate issues related to the development of preschool children's self-definitions of attractiveness. Research questions were (1) At what ages can children state a self-definition of attractiveness? (2) Are self-definitions temporally stable? (3) To what degree are children's self-judgments similar to judgments made of them by socializers? and, (4) What is the relationship of children's self-judgments of their attractiveness to their behavior and to verbal reports of their behavior? A sample of 140 subjects included equal numbers of male and female white preschool children, 3 through 6 years of age, and their parents, teachers, and peers. Self-definitions of attractiveness were obtained by asking children to rate themselves on a three-point scale while looking in a mirror; self-definitions were obtained again 2 weeks later. Children were also asked to rate their own behaviors and were observed for positive and negative behaviors during free play. Additionally, parents and teachers rated each child's behaviors, and peers rated each child's attractiveness. Results indicated that children at all ages seem able to report self-judgments of attractiveness and that such reports exhibit short-term stability. Other findings indicated that self-judgments were more related to verbal reports of behavior than to observed playground behavior and that age and sex differences exist in the relationship of children's self-judgments to judgments made of them by socializers and other adult raters. (RH)

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RECOGNITION, DEVELOPMENT AND CORRELATES OF SELF-DEFINED PHYSICAL ATTRACTIVENESS AMONG YOUNG CHILDREN

A. CHRIS DOWNS and MARY A. REAGAN UNIVERSITY OF HOUSTON AT CLEAR LAKE

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PAPER PRESENTED AT THE ANNUAL MEETING OF THE WESTERN PSYCHOLOGICAL ASSOCIATION, SAN FRANCISCO, APRIL, 1983. FULL-LENGTH DRAFTS OF THIS PAPER WILL BE AVAILABLE BY SEPTEMBER 1, 1983 AND MAY BE OBTAINED BY SENDING A REQUEST TO DR. A. CHRIS DOWNS, BOX 88, PROGRAM IN HUMAN SCIENCES, UNIVERSITY OF HOUSTON AT CLEAR LAKE, 2700 BAY AREA BOULEVARD, HOUSTON, TEXAS 77058.

## INTRODUCTION

PHYSICAL ATTRACTIVENESS EXERTS A STRONG AND PERVASIVE.

INFLUENCE ON PERSON PERCEPTION, SOCIALIZATION AND INTERPERSONAL RELATIONSHIPS (E.G. ADAMS, 1977; BERSCHEID & WALSTER, 1974;

LANGLOIS & STEPHAN, 1981). IN GENERAL, ATTRACTIVE PEOPLE

TEND TO BE EVALUATED AND TREATED MUCH MORE POSITIVELY THAN UNATTRACTIVE PEOPLE. LANGLOIS AND STEPHAN (1981) AND ADAMS (1977) THEORIZE THAT THIS DIFFERENTIAL SOCIALIZATION PROCESS EMERGES IN EARLY CHILDHOOD. THESE THEORISTS ALSO ASSERT THAT OVER DEVELOPMENT CHILDREN ACQUIRE SELF-DEFINITIONS OF ATTRACTIVENESS THAT APPROXIMATE THE DEFINITIONS OF THEM BY SOCIALIZING AGENTS AND, IN TURN, BEGIN TO EMIT BEHAVIORS CONSISTENT WITH THEIR SELF-DEFINITIONS IN A SELF-PROPHETIC MANNER.

EARLIER RESEARCH HAS DOCUMENTED THAT ATTRACTIVE AND UNATTRACTIVE CHILDREN ARE DIFFERENTIALLY SOCIALIZED BY PARENTS (E.G. TAPP & DOWNS, 1983), TEACHERS (E.G. DION, 1973) AND PEERS (E.G. LANGLOIS & DOWNS, 1979). HOWEVER, CHILDREN'S SELF-JUDGMENTS OF ATTRACTIVENESS REMAIN VIRTUALLY UNSTUDIED. OUR FOCUS HAS, BEEN ON THE DEVELOPMENT OF THESE SELF-JUDGMENTS AND ON THEIR CORRELATES TO ACTUAL AND VERBALLY-REPORTED BEHAVIOR. THE PRESCHOOL AGE WAS SELECTED FOR STUDY SINCE EARLIER THEORY AND RESEARCH SUGGESTS THE EXTREME IMPORTANCE OF THIS PERIOD IN THE INFLUENCE OF ATTRACTIVENESS (E.G. ADAMS, 1977; BERSCHEID & WALSTER, 1974; LANGLOIS & DOWNS, 1979; LANGLOIS & STEPHAN, 1981).

# RESEARCH QUESTIONS

- 1. AT WHAT AGES ARE CHILDREN CAPABLE OF STATING A SELF-DEFINITION OF ATTRACTIVENESS?
- ARE CHILDREN'S SELF-DEFINITIONS TEMPORALLY STABLE?
- TO WHAT DEGREE ARE CHILDREN'S SELF-JUDGMENTS SIMILAR
  TO JUDGMENTS MADE OF THEM BY SALIENT SOCIALIZERS?
- 4. WHAT IS THE RELATIONSHIP OF CHILDE SELF-JUDGMENTS
  - OBSERVED BEHAVIOR?
  - B. VERBAL REPORTS OF BEHAVIOR?

ITE PRESCHOOLERS (AGES 3-6; THE SAMPLE SELF-DEFINITIONS CHERS AND PEERS. HALF FEMALE), TH BY ASKING CHILDREN TO RATE OF ATTRACTIVENES A MIRROR) ON A 3-POINT SCALE. THEMSELVES. (WHI: NED AGAIN TWO WEEKS LATER (TO SELF-DEFINITION LITY). IN SEPARATE TESTINGS, ASSESS TEST-RET. TO RATE THEIR OWN BEHAVIORS (E.G. CHILDREN WERE AT SHARING, HITTING, AND WERE OBSERVED DURING FREE PLAY FOR FREQUENCIES OF POSITIVE AND NEGATIVE BEHAVIORS. PARENTS AND TEACHERS RATED EACH CHILD'S BEHAVIORS USING A 40-ITEM QUESTIONNAIRE INTO WHICH ATTRACTIVENESS RATINGS WERE EMBEDDED. PEERS RATED EACH CHILD'S ATTRACTIVENESS USING DION'S (1,973) PEER NOMINATION STRATEGY.

#### RESULTS

### ORGANIZED BY RESEARCH QUESTION:

- CHILDREN AT ALL AGES STUDIED STATED AN ATTRACTIVENESS SELF-JUDGMENT. MOST CHILDREN SELF-CLASSIFIED AS HIGH OR MODERATELY ATTRACTIVE. A SIZEABLE MINOR TY, 17%, INDICATED THAT THEY WERE LOW IN ATTRACTIVENESS.
- ACROSS THE TWO-WEEK TESTING PERIOD TEST-RETEST RELIABILITIES FOR SELF-DEFINITIONS WERE HIGH,

  M r = .61. THIS SUGGESTS THAT PRESCHOOLERS

  ATTRACTIVENESS SELF-JUDGMENTS ARE RELATIVELY STABLE OVER TIME.
  - SEE TABLE 1. CORRELATIONS OF CHILDREN'S SELFJUDGMENTS WITH JUDGMENTS MADE OF THEM BY SALIENT
    SOCIALIZERS AND ADULT RATERS REVEALED DIFFERENCES
    BY AGE AND SEX OF CHILDREN:

3-YEAR-OLD BOYS- STRONG CORRELATIONS WITH ADULT RATERS ONLY

3-YEAR-OLD GIRLS- STRONG CORRELATIONS WITH TEXCHERS AND FEMALE PEERS

5-YEAR-OLD BOYS AND GIRLS- NO SIGNIFICANT
CORRELATIONS

SEE TABLE 2. ANALYSES OF OBSERVED PLAYGROUND BEHAVIOR

AS A FUNCTION OF AGE, SEX AND SELF-JUDGED ATTRACTIVENESS

OF CHILDREN YIELDED ALMOST NO EFFECTS DUE TO

ATTRACTIVENESS

SEE TABLE 3. ANALYSES OF CHILDREN'S VERBAL REPORTS
OF BEHAVIOR AS A FUNCTION OF AGE, SEX AND SELF-JUDGED
ATTRACTIVENESS OF CHILDREN YIELDED NUMEROUS RESULTS.
HIGHLY ATTRACTIVE CHILDREN REPORTED HIGHER FREQUENCIES
OF STAYING NEAR THE TEACHER, RUNNING AND HITTING.
CHILDREN WHO BELIEVED THEMSELVES TO BE LOW IN
ATTRACTIVENESS REPORTED GREATER LEVELS OF FEAR.
ATTRACTIVENESS X SEX INTERACTION EFFECTS REVEALED
THAT BOYS WHO WERE HIGH OR MODERATE IN ATTRACTIVENESS
REPORTED HIGHER LEVELS OF FIGHTING, HURTING OTHERS
AND SCARING OTHERS. AMONG GIRLS, THOSE LOW IN
ATTRACTIVENESS REPORTED HIGHER LEVELS OF FIGHTING.

#### DISCUSSION

- 1. CHILDREN DO INDEED SEEM CAPABLE OF REPORTING A SELF-JUDGMENT OF ATTRACTIVENESS.
- 2. CHILDREN'S ATTRACTIVENESS SELF-REPORTS ARE TEMPORALLY STABLE OVER A SHORT TIME SPAN.
- 3. SELF-DEFINITIONS ARE GENERALLY UNRELATED TO THOSE
  OF SOCIALIZERS WITH THE EXCEPTION OF THE SELFDEFINITIONS OF 3-YEAR-OLD GIRLS.
- IRONICALLY, SELF-JUDGMENTS SEEM UNRELATED TO OBSERVED
  PLAYGROUND BEHAVIOR. RATHER, THESE SELF-JUDGMENTS
  ARE MORE RELATED TO VERBAL REPORTS OF BEHAVIOR.
- RESULTS SUGGEST THAT CHILDREN'S SELF JUDGMENTS MAY

  BE IMPORTANT IN UNDERSTANDING THE OVERALL INFLUENCE

  OF PHYSICAL ATTRACTIVENESS IN THE SOCIALIZATION

  PROCESS.

TABLE 1
CORRELATIONS OF SELF-JUDGMENTS OF ATTRACTIVENESS WITH JUDGMENTS
MADE BY SALIENT SOCIALIZERS AND ADULT RATERS

1 7		3-YEAR-OLDS			5-YEAR-OLDS	
<u>CIALIZER</u>	ALL SUBJECTS	BOYS	GIRLS,	, • <b>.</b>	BOYS	GIRLS .
ACHER	•05	•12	. 35*	, in the second	12	16
LE PEERS	.11	20	.12		21	.14
AALE: PEERS	.14	.08	.31*		.12	.02
PHERS	.04	•04	.02		12	.11
THERS	.03	07	.09		.11	11
ILT RATERS	.16*)	•48 <b>**</b>	.11		• • 06	.01
			•			

<.05` \*\*p <.01

10



## TABLE 2

ANALYSES OF OBSERVED PLAYGROUND BEHAVIOR AS A FUNCTION OF SELF
JUDGED ATTRACTIVENESS

## ATTRACTIVENESS MAIN EFFECTS

WATCH OTHERS:

 $\underline{F}(2,90) = 4.56, \underline{p} < .01$ 

MODERATELY ATTRACTIVE CHILDREN WATCHED OTHERS

MORE THAN HIGHLY ATTRACTIVE CHILDREN

# ATTRACTIVENESS X SEX EFFECTS

SHARE

 $\underline{F}(2,90) = 2.97, \underline{p} < .05$ 

BOYS: LOW > MODERATE, HIGH

GIRLS: HIGH > MODERATE, LOW

# NO EFFECTS FOUND FOR:

PROXIMITY

TOUCHING

TALKING

HIT WITH OBJECT

HIT/PUSH

STAND

WALK

SIT

ĊRAWL

PLAY

SMILE

RECEIVE HELP

GROOM

TRANSPORT TOY

THROW

TABLE 3

ES OF VERBALLY-REPORTED BEHAVIORS AS A FUNCTION OF SELF-JUDGED ATTRACTIVENESS

RACTIVENESS MAIN EFFECTS	<u>F (2,113)</u>	<u>p</u> <	DIFFERENCES	
R	3.75	.03	LOW > MODERATE	
Y NEAR TEACHER	2.88	• 05	HIGH > LOW	
	4.97	.014	HIGH > MODERATE,	TOW
	2.92	•05	HIGH > LOW	<b>,</b>
RACTIVENESS X SEX EFFECTS	F (2,113)	<u>p</u> <	DIFFERENCES	
		BOYS	' GIRLS	i in the second
HT	<b>3.</b> 59	.03 MOD, HIGH	H > TOM TOM > W	ODERATE, HIGH
T OTHERS	<b>3.</b> 28	.04 HIGH > MO	D.> LOW ALL =	, <b>f</b>
RE OTHERS	2.93	.05 HIGH, MO	D > LOW ALL =	
•	3 &		. \ .	•

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